## **B.Com. in Business Administration - B.B.A.**

## Programme Description:

This programme offers a sound understanding and training in management and leadership skills required for managerial roles and entrepreneurship. It will provide students with

economics, operations, marketing, etc. During the programme, students will get an understanding of the business environment and learn the modern tools and techniques of business management through classroom sessions, assignments, industry engagements and project work.

## **Programme Objectives:**

- To provide students with a broad range of managerial capabilities, the capacity for critical thinking, communication and problem-solving skills, legal and ethical behaviour.
- To prepare graduates for diverse careers in global management, administration and entrepreneurship through a well-rounded business education with a focus on global business operations, emerging markets and technology-enabled organizations.
- To expose students to both general and specialized curriculum content through core courses, specializations and electives.
- To create social sensitivity and understanding of CSR, Ethical and Sustainable Business Practices.
- To develop Entrepreneurship Acumen.

## <u>Eligibility:</u>

The candidate shall be required to have pa

University.

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F.Y.B.B.A. (B.Com. in Business Administration) NEP-2020 Course Structure for Academic Year 2024-25				
Semester – I				
Major (Core) Subjects	1.	Introduction to Accounts and Finance		
(Compulsory)	2.	Principles of Management		
Vocational & Skill	3.	IT in Business - I (VSC)		
<b>Enhancement Courses</b>	4.	Effective Presentation Skills (SEC)		
(VSEC)				
	5.	World Cultures - I or International Sports		
		Management - I		
Open Electives (OE)	6.	India Socio Political Economic System and		
		Current Affairs or Business Mathematics		
		and Statistics-I		
Minor Subjects				
Ability Enhancement	7.	Functional English - I (AEC)		
Courses (AEC) , Indian	8.	Environmental Studies (VEC)		
Knowledge System (IKS)	9. IKS: Constitution of India and Human Rights			
and Value Education				
Courses (VEC)				
Field Project /	10.	CC: Basics of Yoga - I /NSS /		
Apprenticeship /		NCC/Sports/Cultural		
<b>Community Engagement</b>				
& Services/Co-curricular				
Courses (CC)				

Baskets (Semester – I)			
SEC OE			
Effective Presentation Skills	World Culture-I		
	International Sports Management-I		
	India Socio Political Economics System		
	and Current Affairs		
	Business Mathematics and Statistics-I		

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F.Y.B.B.A. (B.Com. in Business Administration)				
NEP-2020 Course Structure for Academic Year 2024-25				
Semester – II				
Major (Core) Subjects	1.	Principles of Marketing		
(Compulsory)	2.	Human Resource Management		
Vocational & Skill	3.	IT in Business - I (VSC)		
Enhancement Courses	4.	Selling & Negotiation Skills (SEC)		
(VSEC)				
	5.	World Cultures - II or International Sports		
Open Electives (OE)		Management - II		
Open Electives (OE)	6.	Indian Economy or Business Mathematics		
		and Statistics-II		
Minor Subjects	7.	Financial Management and Taxation I: Indian		
Minor Subjects		Taxation System		
Ability Enhancement		Hindi - I (AEC)		
Courses (AEC) , Indian	9.	Personal Effectiveness at Workplace (VEC)		
Knowledge System (IKS)				
and Value Education				
Courses (VEC)				
Field Project /	10.	CC: Basics of Yoga - II /NSS /		
Apprenticeship /		NCC/Sports/Cultural		
<b>Community Engagement</b>				
& Services/Co-curricular				
Courses (CC)				

Baskets (Semester – II)				
SEC	OE	Minor		
Selling and Negotiation	World Culture-II	Financial Management		
Skills		and Taxation I: Indian		
		Taxation System		
	International Sports			
	Management-II			
	Indian Economy			
	<b>Business Mathematics</b>			
	and Statistics-II			

S.Y.B.B.A. NEP-2020 Course Structure for Academic Year 2024-25 Semester – III Credit Course Code					
S	Semester – III				
	(1) Marketing Mix	4	UBBA.H.301		
Major					
	(2) Micro Economics	4	UBBA.H.302		
	Financial Management & Taxation II :	4	UBBA.H.303		
Minor	Financial Management				
	Corporate Communication and Public		UBBA.H.304.1		
On an Electives	Relations - I /	2			
Open Electives		Z			
	Quantitative Techniques - I		UBBA.H.304.2		
Vocational	Introduction to Analysis on	2	UBBA.H.305		
Enhancement Courses	Spreadsheets (VEC)	2	UDDA.N.303		
Ability Enhancement	Functional English II	2	UBBA.H.306		
Courses (AEC)	Functional English – II	Z	000A.N.300		
Field Project/					
Apprenticeship	(1) Field Project	2	UBBA.H.307		
<b>Community Engagement</b>		2	0007.11.307		
& Services/Co-	(2) Lifestyle Pillars I	2	UBBA.H.308		
curricular Courses		2	0DDA.11.300		
(CC)					

S.Y.B.B.A. NEP-2020 Course Structure for Academic Year 2024-25					
S	Credit	<b>Course Code</b>			
	(1) Consumer Behaviour	4	UBBA.H.401		
Major	(2) Macro Economics	4	UBBA.H.402		
Minor	Financial Management & Taxation III : Management Accounting	4	UBBA.H.403		
	Corporate Communication and Public		UBBA.H.404.1		
Open Electives	Relations - II /	2			
	Quantitative Techniques - II		UBBA.H.404.2		
Sill Enhancement Courses	Digital Marketing (SEC)	2	UBBA.H.405		
Ability Enhancement Courses (AEC)	Hindi – II	2	UBBA.H.406		
Field Project/					
Apprenticeship Community Engagement	(1) Community Engagement & Service I	2	UBBA.H.407		
& Services/Co- curricular Courses	(2) Lifestyle Pillars I	2	UBBA.H.408		
(CC)					

THIRD YEAR B.B.A. (Bachelor of Business Administration)							
Programme Code : Programme Code :							
	Bachelor of Business Adn	ninistrat	ion (BBA)				
<b>Course Code</b>	Semester V	Credits	<b>Course Code</b>	Semester VI	Credits		
Core Course (C			Core Course (C				
UBBATSV.1	CC-18 Financial Management II	4	UBBATSVI.1	CC-20 Strategic Management	4		
UBBATSV.2	CC-19 Banking & Insurance	4	UBBATSVI.2	CC-21 International Busines: & EXIM	s <b>4</b>		
			UBBATSVI.3	CC-22 Operations Research & Management	& 4		
General Electiv	e (GE) (Any one)		General Electiv	e (GE) (Any one)			
UBBATSV.3.1	GE-5 : Business Analytics	4					
UBBATSV.3.2	GE-5 : E-Commerce	4					
Ability Enhand	cement Course (AEC)		Ability Enhand	cement Course (AEC)			
UBBATSV.4	AEC-7 Sanskrit/Skill Enhancement / Allied / Other related course	2	UBBATSVI.4	AEC-8 Human Rights & Indian Constitution	2		
Discipline Spe	cific Compulsory Course	(DSC)	Discipline Spe (DSC)	cific Compulsory Cour	se		
UBBATSV.5	DSC-2 Field Study Project	4	UBBATSVI.5	DSC-3 Capstone Project	4		
Discipline Spe	cific Elective (DSE) (Any o	one)	Discipline Spe	cific Elective (DSE)(An	y one		
UBBATSV.6.1	DSE-1 Investment Analysis & Portfolio Management		UBBATSVI.6.1		<u>, , , , , , , , , , , , , , , , , , , </u>		
UBBATSV.6.2	DSE-1 Financial Markets & Institutions		UBBATSVI.6.2	DSE-3 Wealth Management & Financial Planning	4		
UBBATSV.7.1	DSE-2 Sales & Distribution Management		UBBATSVI.6.3	DSE-3 Business Simulations & Financial Modeling			
UBBATSV.7.2	DSE-2 Advance Digital Marketing	4	UBBATSVI.7.1	DSE-4 Rural Marketing DSE-4			
			UBBATSVI.7.2 UBBATSVI.7.3	Retail Management DSE-4 International Marketing &	4		
Total Credits		26	Total Credits	Business Simulations	26		